

## **Types of Income**

- 1) Merchandise
- 2) Performance income
- 3) Record company advances
- 4) SOCAN, other royalties
- 5) Tour support
- 6) Other income

## **Expenses**

- 1) Advertising & promotion
- 2) Agent fees
- 3) Bank charges
- 4) Commissions
- 5) Crew
- 6) Engineer / Producer
- 7) Equipment
- 8) Equipment rentals
- 9) Hotel
- 10) Insurance
- 11) Legal / accounting
- 12) Meals & entertainment
- 13) Merchandise
- 14) Musicians
- 15) Per diems
- 16) Performance supplies
- 17) Recording expenses
- 18) Rent
- 19) Stage clothes
- 20) Studio
- 21) Telephone
- 22) Touring expenses
- 23) Travel
- 24) Union dues
- 25) Utilities
- 26) Other expenses